

Giving Thanks

We are very thankful for our vendors, suppliers, business associates and our diverse group of tenants, without whom our business would not be successful.

Have a Happy Thanksgiving!



GOOD GROWTH

by Jay Myers

The latest addition to our portfolio is 210 E. Crowther Ave. This property features a 37,200 sq. ft., 22 ft. clear height building with 1,100 sq. ft. of office. The building's 13 ground level doors provide access to the property's



1.7 acre concrete yard area. The entire property is walled and highly secure.

The former, long-term home of Roll-A-Long Van's Inc. was marketed by the CB Richard Ellis who also represented ICM-JAE Investments Ltd. in the purchase transaction.

We recognized that this

TENANT NEWS (CONT.)

Santa Ana

Irvin Aerospace

Costa Mesa

G.E. Security, Inc.
MBC Applied
Environmental Sciences
CMS Products, Inc.

Newport Beach

FFIS, Inc.
Operon Group
SDC Partners
Philip MacDonald Company

West Segerstrom

Comstar Industries
Above All Awnings
Spee-Dee Printing
G&D Upholstery

property's amenities gave it broad appeal to many types of industrial or commercial users.

We quickly leased the facility to Brea-based Harbor Truck Bodies Inc., a major manufacturer of custom built

210 East Crowther Ave. commercial truck bodies. This facility expands their manufacturing capacity and positions them for growth.

IN MEMORY OF DICK SMITH

We recently learned of the passing of Richard W. Smith, a long time friend of our company.

Dick was an industrial real estate broker who retired in 1994 after a career that culminated in a position with Trico Realty, Inc.

We thoroughly enjoyed working with Dick. His professionalism, high ethical standards, and common decency made working with Dick a pleasure. The tenants Dick brought to us were financially stable and honorable.

We knew that when Dick was involved in a transaction, both the owner and tenant would make a mutually beneficial deal. Dick was a true gentleman in every way. We value our years of friendship and association. We are grateful to have known him.



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PROPERTY NEWS

Isidore C. Myers - Joseph A. Erickson Properties, Inc.
The Best Foundation for Your Business Location™

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A WORD FROM ISIDORE

As a World War II veteran, I served as a Technical Sergeant in France with the 15th Replacement Depot. This year I celebrated the 61st Veterans Day since being discharged in 1946. My heart goes out to all the servicemen and women who had suffered physically, mentally or lost their lives. I have lived a long, successful life since I was discharged more than six decades ago. In December, I will be 91 years old.

World War II was fought not only by the military, but the



entire nation that participated in the war effort. The Universal Selective Service Act of 1941 recruited more than 16 million personnel to fight a global war. For the first time in our history there were all black Infantry and Air Force units. Fighting men and women were welcomed as heroes on their return home.

On the home front, everyone did his part. Blacks from the rural areas moved into the industrialized areas to work alongside whites to keep the factories going. Every family in the country either had someone in the armed services or was employed in some type of defense work. Almost all consumer goods production was halted to direct manufacturing and supply goods for the war effort.

President Franklin Roosevelt signed an Excess Profit Tax to ensure that no businesses profited from the war and to eliminate war profiteering. Wage and Price Controls measures were enacted to protect the public. Everyone was urged to purchase U.S. Savings bonds to support the war effort. The public

participated by purchasing War Bonds in staggering numbers. Factories turning out consumer goods were converted into mass producers of weapons, airplanes, battleships, tanks, jeeps, and uniforms. Men unable to serve in the armed forces, and women in a hitherto unknown role, went to work in the factories. Food, gasoline, clothing, appliances and almost all consumer goods were rationed.

How World War II was fought has not been repeated in the Korean War, Vietnam War, or the Gulf War. The veterans of these wars were not treated as heroes on their homecoming



"...neither has the country ...made sacrifices..."

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WORD (CONTINUED)

and neither has the country, as a whole, made sacrifices to the extent of the public support as those during World War II.

As a Veteran of Foreign Wars, I am saddened that the Iraq war goes on while a large percentage of the home front appears to go on with daily life as normal.

NEWEST TEAM MEMBER

by Jay Myers



The names of my father, Isidore Myers and our company's president

Joseph Erickson are familiar and trusted in the Orange County industrial real estate community. My name is new. Over time I intend to establish myself as an equally credible member of the ICM-JAE Properties, Inc. management team in my new role as V.P. of Acquisitions.

Following is a brief biography. Born in 1950, I am the younger of Isidore's two sons. I grew up in Akron, Ohio. I graduated from the University of Wisconsin - Madison in 1971.

I moved to California with my brother in 1974 with plans to start a business.

We followed our passion for bicycling and began manufacturing cut and sewn bicycle touring accessories. After several years our business changed product direction when

we entered the luggage industry with then revolutionary "soft" sewn luggage and incorporated as Andiamo Inc.

First as vice-president of our company, then after my brother left the business in 1989, as president, I spent 29 years building a luggage manufacturing business in Orange County, designing and producing our premium brands of Andiamo Luggage. Andiamo Inc. earned a reputation for innovation and unsurpassed quality. Incidentally, Andiamo, Inc. was a tenant of ICM-JAE Properties, Inc. for all of its 29-year history.

In 2002 I sold my business to a foreign-based manufacturer. I went on to become its U.S. division president. In June 2006 I resigned and ended my 32-year long career in luggage sales and manufacturing. This past October I accomplished a long sought career change when I joined ICM-JAE Properties, Inc.

Ending on a personal note, my wife Valerie and I were married in 1983 and have three daughters, ages 15 through 21. We are long-term residents of Newport Beach.

I am thrilled by the change I have made in careers and my involvement in the real estate business. My father reminds me that he began his career in Orange Country real estate at exactly my age. I bring new capability and a full-time focus on new acquisitions for our company. I hope to spur growth and add value to our portfolio.

WHAT ARE YOU THANKFUL FOR?

We at Myers-Erickson have much to be thankful for. Here is a short summary from each of us.



Isidore - On this Thanksgiving Day, I am thankful for the charmed life I've lived for the past 90 years.

I look forward to enjoying my remaining time on earth.

I am most grateful that I can share my good fortune by helping others to achieve the opportunities given to me during my lifetime by supporting philanthropic causes.



Joe - I am thankful that the girl I married twenty-eight years ago is still my wife. Through our ups and downs,

she and I still laugh and enjoy being with each other more than with anyone else. Our four children are usually a joy to us.

I am thankful to have been raised in a warm family that cared for me despite my mistakes and taught me that it is better to do what is right than what is easy. I appreciate friends I can always count on.

I am grateful to be earning a living in a company I am proud of and with people I enjoy seeing each day.



Don - I am thankful for a country where we are free to express our opinions and worship as we choose.

I'm thankful that over twenty years ago Isidore gave a young man a chance to become more than he dreamed was ever possible. And even though we don't see eye to eye on every social-political issue, we have a deep friendship and respect for each other that has endured.

I'm grateful for good health and the grace of God in my life.



Lina - I am thankful to God, especially at this time, to have my husband of 39 years survive a medical crisis and for our two

children to be at his bedside during a most difficult time. I am thankful for the love, compassion and support that everyone at ICM-JAE Properties, Inc. has given me. I am thankful to Mr. Myers for staying healthy and continuing to be our guiding force. Regrettably I cannot list all that I am thankful for in this newsletter. Suffice it to say, I am thankful to be alive, healthy and working.



Cindi - I am thankful for many things but if I had to list a few they would be:

- Family and friends
- Good health
- Our beautiful country

The love, support and trust that I share with my family and friends, good health and the freedom that our country allows us all make life so much sweeter. Ultimately, I thank God every day for everything for which we have to be thankful!



Sandy - I am very thankful for the health and good relationships in my family; that my kids have grown

into wonderful young adults that make good choices and make me very proud to be their mother.

I am also very thankful to be working for an extraordinary company that is very good to its employees as well as everyone we do business with; a company that is always concentrating on doing the right thing in every circumstance.



Jay - This Thanksgiving I am thankful I met Valerie Anne Beugelmans on the Saturday before

Thanksgiving, 1982 at Club Med's Ixtapa, Mexico resort. Thanks to fate we spent the week getting to know one another in a dream world far from home. When we departed we had strong feelings for each other.

I hoped our holiday romance was not a function of the unique time and place. When we met again in our real world surroundings we would still find ourselves the same? On our first date a week later in Santa Monica, it was clear we had picked up where we left off in Ixtapa. Nine months later we married and this coming August 7, 2008 we plan to celebrate our 25th anniversary along with our 3 daughters, families and friends.

TENANT NEWS!

Since our last property newsletter in May 2006, we have attracted several new companies to our portfolio.

We welcome the following new tenants.

Santa Ana

Clubsportswear & True Textiles

Framing Achievement, Inc.

Meltex Inc.

Siriani & Associates, Inc.

Spa Girl International

Fountain Valley

Infocus CNC Machining

CustomBaskets.com

Placentia

Harbor Truck Bodies, Inc.

We thank many of our lessees for extending their leases.

Warner-Susan Business Park

7 Locks Press

Crown Jewel

Dempsey World Associates

Good Life Distribution LP

PSI Sales, Inc.

Quantum Services and

Technology

Sun-X Auto Glass

U.S. Heathworks, Inc.

Grand-McFadden Business Park

American Alarm Systems

American Balloon Supply

Cal Roadster, Inc.

Diversified Litho Services

Draperies and More

Feedback Foundation, Inc.

Francisco's Company

Kintron Manufacturing, Inc.

Maximum Security

Nufalcon, Inc. formerly

Leeward, Inc.

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